

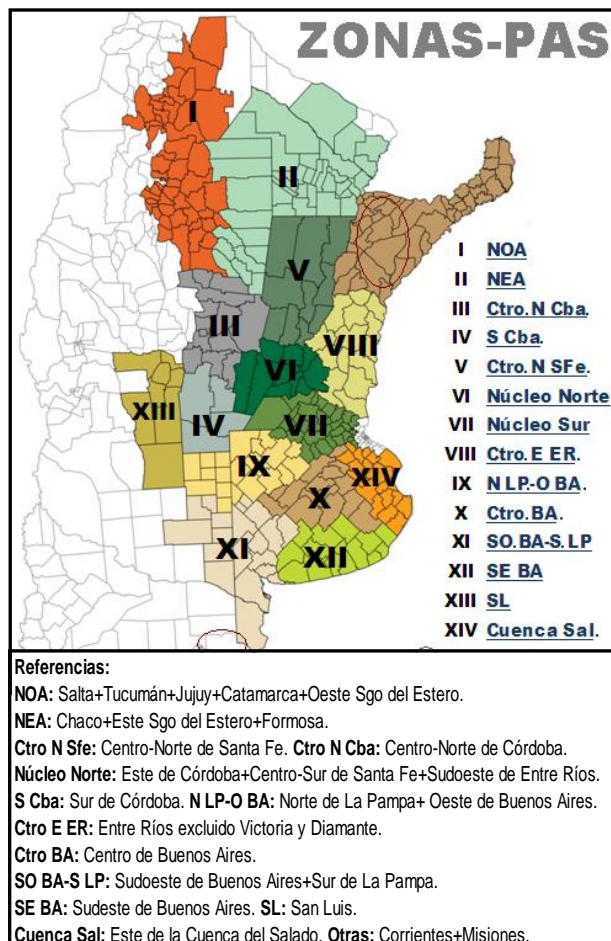


Weekly Ag Report

BUENOS AIRES GRAIN EXCHANGE

WEEK ENDED ON JAN. 19, 2017

CROP REPORT - HIGHLIGHTS
Estimations and Agricultural Projections Department
Buenos Aires Grain Exchange



WEEKLY AGRICULTURAL WEATHER OUTLOOK

BUENOS AIRES GRAIN EXCHANGE

January 19, 2017

JANUARY 19 TO 25, 2017: STRONG HEAT AND SCARCE PRECIPITATIONS.

At the beginning of the current perspective, northerly winds will bring a heat spell that will affect most part of the agricultural area, with the exception of the Atlantic Littoral and mountainous areas. Towards the middle of the perspective, the passage of a storm front, with very little activity, is forecasted. Only the west of NOA, the northwest of Cuyo and the Atlantic Littoral will receive rainfalls, while most part of the agricultural area will observe dry and very hot weather. Coupled with the front, the entry of winds from the southwest will drop temperatures over the area of the Andes mountain range and the Atlantic littoral, while most part of the rest of the agricultural area will continue affected by high temperatures.

SOYBEAN

Over the last weekend, new precipitations affected different sectors in the center and northeast of the national agricultural area. To date, about 770,000 hectares with soybeans are affected by water excess and, depending on weather conditions in the coming weeks, losses could affect half of that area.

At the same time, droughts over the south of Buenos Aires, hinders fieldwork, adding to those unplanted plots affected by water excess. For this reason, we downward adjust our final planted area estimate to **19.2 M hectares**, down 100,000 from our last report and -4.5% YoY (Soybean area 2015/16: 20.1 MH). Considering this new estimation, soybeans are 99.1% planted with a weekly progress of 2.7 percentual points and a slight YoY progress of 0.7 percentual points.

SOYBEAN PLANTING				As of: Jan. 19, 2017	
2016/17 Season		Hectareage (Ha)		Percentage planted (%)	Hectares planted
Zone		2015/16	2016/17		
I	NOA	800.000	950.000	96,0	912.100
II	NEA	1.410.000	1.400.000	92,5	1.295.140
III	Ctro N Cba	2.300.000	2.200.000	99,8	2.195.470
IV	S Cba	1.750.000	1.640.000	100,0	1.640.000
V	Ctro N SFe	1.400.000	1.340.000	99,7	1.336.365
VI	Núcleo Norte	3.000.000	2.840.000	99,9	2.837.730
VII	Núcleo Sur	2.600.000	2.470.000	100,0	2.470.000
VIII	Ctro E ER	1.300.000	1.290.000	100,0	1.290.000
IX	N LP-OBA	2.200.000	2.130.000	99,0	2.108.220
X	Ctro BA	760.000	800.000	100,0	800.000
XI	SO BA-S LP	600.000	470.000	100,0	470.000
XII	SE BA	1.580.000	1.300.000	100,0	1.300.000
XIII	SL	180.000	200.000	100,0	200.000
XIV	Cuenca Sal	170.000	130.000	100,0	130.000
XV	Otras	50.000	40.000	100,0	40.000
TOTAL		20.100.000	19.200.000	99,1	19.025.025

CORN

Over the last week, new rainfalls in the center and north of the national agricultural area further affected the crop condition. Our preliminary satellite analysis shows that the area under risk amounts to 290,000 hectares. Most of this area is located towards the east of Córdoba, north and west of Buenos Aires, east of Entre Rios and Santa Fe. The evolution of these plots and the productive impact of water excess are dependent on the weather conditions in the next weeks.

Towards the end of the ideal planting window for late crops in the NOA and NEA regions, fieldwork progressed at a good pace. The exception was the south of Chaco, where lack of seedbed delayed planting.

Towards the south of Buenos Aires, water stress worsens. A great number of crops present stressed leaves and short plant height.

At the same time, yield expectations in plots that have not been not affected by waterlogging remain above the average for the center of the country. To date, planting is 95.3% complete. The final planted area is projected at **4.9 M hectares**, up 27% YoY. (Area 2015/16: 3,85 MH). Weekly progress stands at 4.7 percentual points. There are still 230,000 unplanted hectares.

CORN PLANTING				As of: Jan. 19, 2017	
2016/17 Season		Hectareage (Ha)		Percentage planted (%)	Hectares planted
Zonas		2015/16	2016/17		
I	NOA	260.000	320.000	78,0	249.600
II	NEA	440.000	535.000	80,0	428.000
III	Ctro N Cba	580.000	754.000	95,8	721.955
IV	S Cba	500.000	652.000	98,6	642.872
V	Ctro N SFe	160.000	198.000	96,5	191.070
VI	Núcleo Norte	380.000	487.000	100,0	487.000
VII	Núcleo Sur	290.000	376.000	100,0	376.000
VIII	Ctro E ER	126.000	158.000	98,3	155.235
IX	N LP-OBA	410.000	500.000	100,0	500.000
X	Ctro BA	210.000	250.000	100,0	250.000
XI	SO BA-S LP	115.000	160.000	100,0	160.000
XII	SE BA	120.000	190.000	100,0	190.000
XIII	SL	160.000	200.000	100,0	200.000
XIV	Cuenca Sal	75.000	90.000	100,0	90.000
XV	Otras	24.000	30.000	100,0	30.000
TOTAL		3.850.000	4.900.000	95,3	4.671.732

SUNFLOWER

New precipitations over the NEA region, north-central Santa Fe, Córdoba and the north belt, continue delaying harvest progress into plots under physiological maturity. Even though weekly progress stands at 4.7 percentual points, the major sunflower-producing areas in the center of Chaco and north of Santa Fe, remain affected by water excess.

This condition has hindered fieldwork over the past week. To date, sunflower is 16.6% harvested, down 1.0 percentual points YoY. The average national yield dropped to 1.0 T/H. So far, production stands at 520,000 tons. Besides, bad weather condition over most part of the national agricultural area affected the growth and development of the 19,000 hectares located in waterlogged areas.

Even though potential productivities in the center and south of Buenos Aires remain within our initial expectations, we do not rule out adjustments to our final production estimate of **3.5 M tons** if weather conditions do not improve in the coming weeks.

SUNFLOWER HARVEST					As of: Jan. 19, 2017			
2016/17 Season		Hectareage (Ha)			Percentage Harvested (%)	Hectares Harvested	Yield (qq/Ha)	Production (Tn)
Zone		Sown	Lost	Harvestable				
I	NOA	-	-	-	-	-	-	-
II	NEA	325.000	24.000	301.000	75,0	225.750	19,0	427.999
III	Ctro N Cba	4.000	500	3.500	50,0	1.750	16,8	2.944
IV	S Cba	21.000	-	21.000	-	-	-	-
V	Ctro N SFe	230.000	8.000	222.000	22,0	48.840	19,3	94.325
VI	Núcleo Norte	10.000	500	9.500	10,0	950	22,3	2.114
VII	Núcleo Sur	8.000	-	8.000	-	-	-	-
VIII	Ctro E ER	6.000	-	6.000	-	-	-	-
IX	N LP-OBA	130.000	-	130.000	-	-	-	-
X	Ctro BA	65.000	-	65.000	-	-	-	-
XI	SO BA-S LP	410.000	-	410.000	-	-	-	-
XII	SE BA	360.000	-	360.000	-	-	-	-
XIII	SL	24.000	-	24.000	-	-	-	-
XIV	Cuenca Sal	100.000	-	100.000	-	-	-	-
XV	Otras	7.000	-	7.000	-	-	-	-
TOTAL		1.700.000	33.000	1.667.000	16,6	277.290	19,0	527.382

WHEAT

After the collection of the last plots in the southwest and southeast of Buenos Aires and southern La Pampa, nationwide harvest is complete for the current season. Final production stands at **15 M tons**, up 39% YoY (Season 2015/16: 10.8 M tons).

Productivities are the highest in the last 5 seasons. Even though the water stress and late frosts over southeast Buenos Aires affected the yield potential of plots, productivities in the center of the national agricultural area are above our initial expectations.

The final average national yield is estimated at 3.3 T/H. The increase in technology and the ideal grain filling of crops in most part of Córdoba, Santa Fe, north and west of Buenos Aires and Entre Rios helped place the average national yield as the second best in the last 17 campaigns, only below the 3.4 T/H obtained in the 2010/11 season.

WHEAT HARVEST					As of: Jan. 19, 2017			
2016/17 Season		Hectareage (Ha)			Percentage Harvested (%)	Hectares Harvested	Yield (qq/Ha)	Production (Tn)
Zone	Sown	Lost	Harvestable					
I	NOA	250.000	36.000	214.000	100,0	214.000	11,4	243.960
II	NEA	270.000	24.000	246.000	100,0	246.000	16,3	400.980
III	Ctro N Cba	520.000	27.000	493.000	100,0	493.000	29,0	1.429.700
IV	S Cba	265.000	28.000	237.000	100,0	237.000	31,7	751.556
V	Ctro N SFe	220.000	27.000	193.000	100,0	193.000	30,0	579.000
VI	Núcleo Norte	730.000	32.000	698.000	100,0	698.000	41,1	2.867.033
VII	Núcleo Sur	440.000	28.000	412.000	100,0	412.000	42,4	1.747.027
VIII	Ctro E ER	200.000	15.000	185.000	100,0	185.000	32,6	603.000
IX	N LP-OBA	460.000	16.000	444.000	100,0	444.000	41,9	1.862.340
X	Ctro BA	315.000	10.000	305.000	100,0	305.000	38,8	1.184.154
XI	SO BA-S LP	435.000	12.000	423.000	100,0	423.000	30,3	1.276.435
XII	SE BA	500.000	22.000	478.000	100,0	478.000	36,4	1.738.560
XIII	SL	7.000	500	6.500	100,0	6.500	23,5	15.275
XIV	Cuenca Sal	73.000	2.000	71.000	100,0	71.000	38,1	270.530
XV	Otras	15.000	500	14.500	100,0	14.500	21,0	30.450
TOTAL		4.700.000	280.000	4.420.000	100,0	4.420.000	33,9	15.000.000

BARLEY

To date, the harvest of commercial barley is complete. Progress over the last two weeks is estimated at 11.8 percentual points and concentrated over the major barley-producing areas of southeast and southwest of Buenos Aires.

In absolute numbers, 770,000 hectares have been collected with a final production volume of **3 M tons**, down 29% YoY. This drop results from the reduction in the planted area with barley and the rise in hectares with wheat in the center and south of Buenos Aires.

Even though productivities stand above the average for the center of the country, southeast Buenos Aires, which accounts for 53% of the area planted with barley, reported losses due to water stress and late frosts that impacted on the overall national production. As a consequence, the final average yield is estimated at 3.9 T/H, down 6% YoY.

BARLEY HARVEST					As of: Jan. 19, 2017			
2016/17 Season		Hectareage (Ha)			Percentage	Hectares	Yield	Production
Zone		Sown	Lost	Harvestable	Harvested (%)	Harvested	(qq/Ha)	(Tn)
I	NOA	-	-	-	-	-	-	-
II	NEA	-	-	-	-	-	-	-
III	Ctro N Cba	1.000	300	700	100,0	700	20,5	1.432
IV	S Cba	5.000	1.250	3.750	100,0	3.750	28,6	10.721
V	Ctro N SFe	2.000	520	1.480	100,0	1.480	23,2	3.438
VI	Núcleo Norte	24.000	4.320	19.680	100,0	19.680	34,2	67.330
VII	Núcleo Sur	45.000	4.050	40.950	100,0	40.950	39,0	159.846
VIII	Ctro E ER	1.000	160	840	100,0	840	27,0	2.271
IX	N LP-OBA	90.000	10.800	79.200	100,0	79.200	38,9	307.900
X	Ctro BA	60.000	6.600	53.400	100,0	53.400	42,2	225.460
XI	SO BA-S LP	164.000	16.400	147.600	100,0	147.600	32,8	483.847
XII	SE BA	450.000	34.000	416.000	100,0	416.000	41,1	1.711.586
XIII	SL	-	-	-	-	-	-	-
XIV	Cuenca Sal	8.000	1.600	6.400	100,0	6.400	40,9	26.170
XV	Otras	-	-	-	-	-	-	-
TOTAL		850.000	80.000	770.000	100,0	770.000	39,0	3.000.000

Buenos Aires, January 19, 2017

Buenos Aires Grain Exchange